
The Role of Sensors and Instrumentation in Enhancing Air Compressor Performance

Ron Marshall
Marshall Compressed Air Consulting
Keynote Speaker

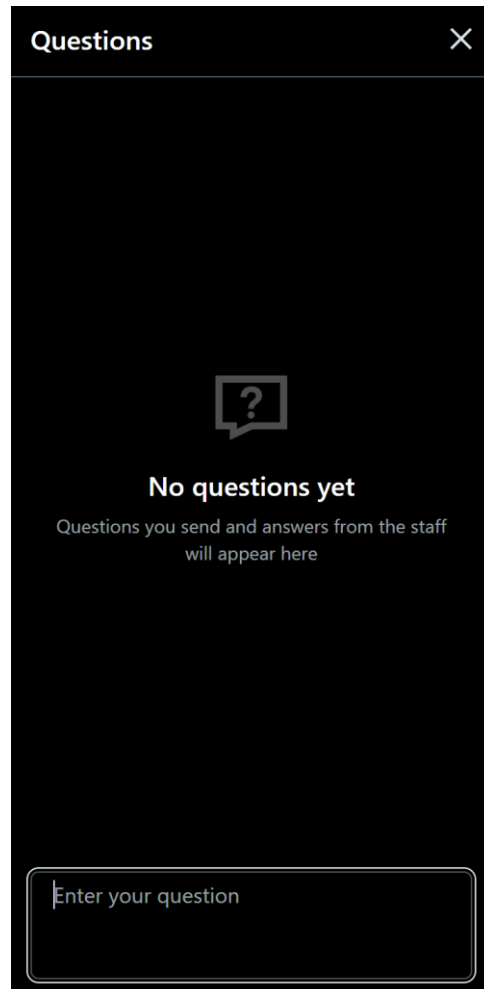
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Q&A Format

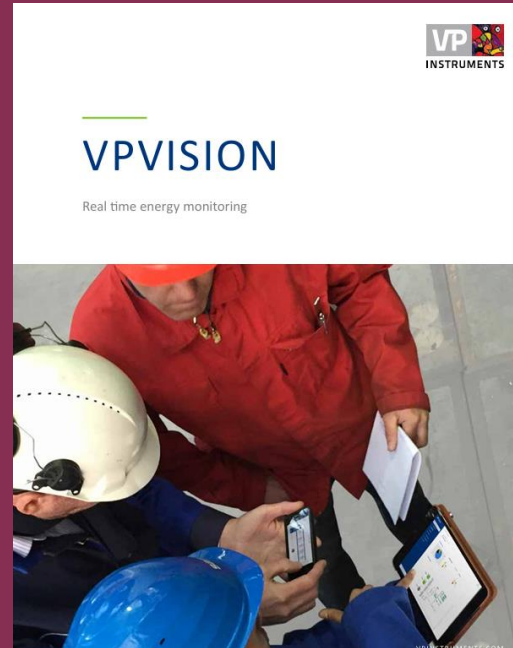
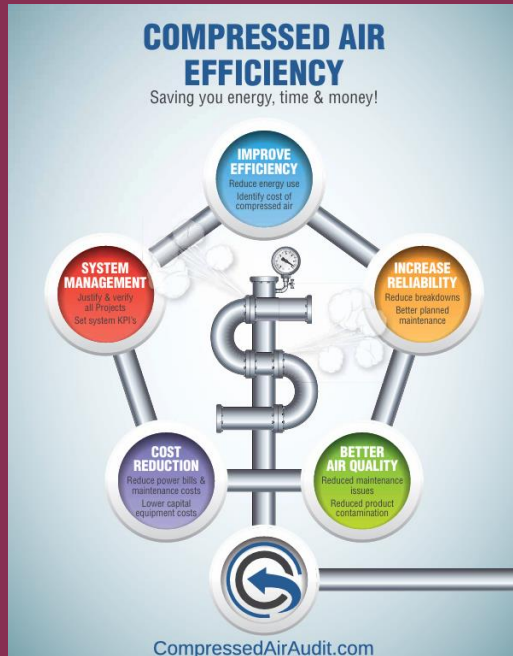


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The Role of Sensors and Instrumentation in Enhancing Air Compressor Performance

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About the Speaker



Ron Marshall

Marshall Compressed Air Consulting

- Consultant MCAC
- 38 years with Power Utility
- 27 years Technical CA Support
- CAC Level 2 Instructor
- International Trainer UNIDO
- 900+ projects completed

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The Air Guy



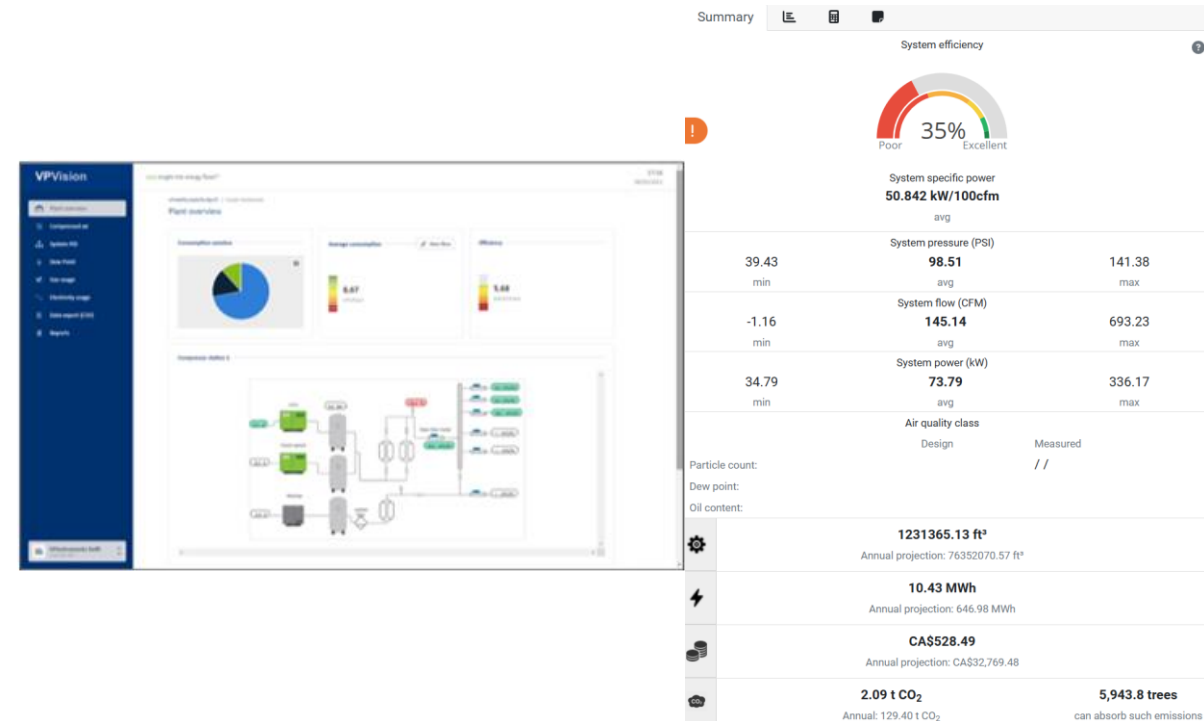
Coming Up – Temporary Data Logging

- Why measure?
- What do we measure?
- What can measurements tell us?
- Tools - data loggers and instruments
- Capture baselines and calculate KPIs
- Advanced data analysis
- Real life examples
 - Tractor Plant
 - Bus Manufacturer
 - Farm Implement
- Summary



Why measure – what's the benefit?

- Even the most basic automobile has instrumentation to help you operate.
- Yet, compressed air systems are often lacking even the most basic measurement instruments
- Without measurement it is very difficult to properly manage a compressed air system
- Management means:
 - Verifying proper operation
 - Controlling costs
 - Ensuring air quality
 - Detect impending problems
 - Managing system capacity
 - Troubleshooting problems

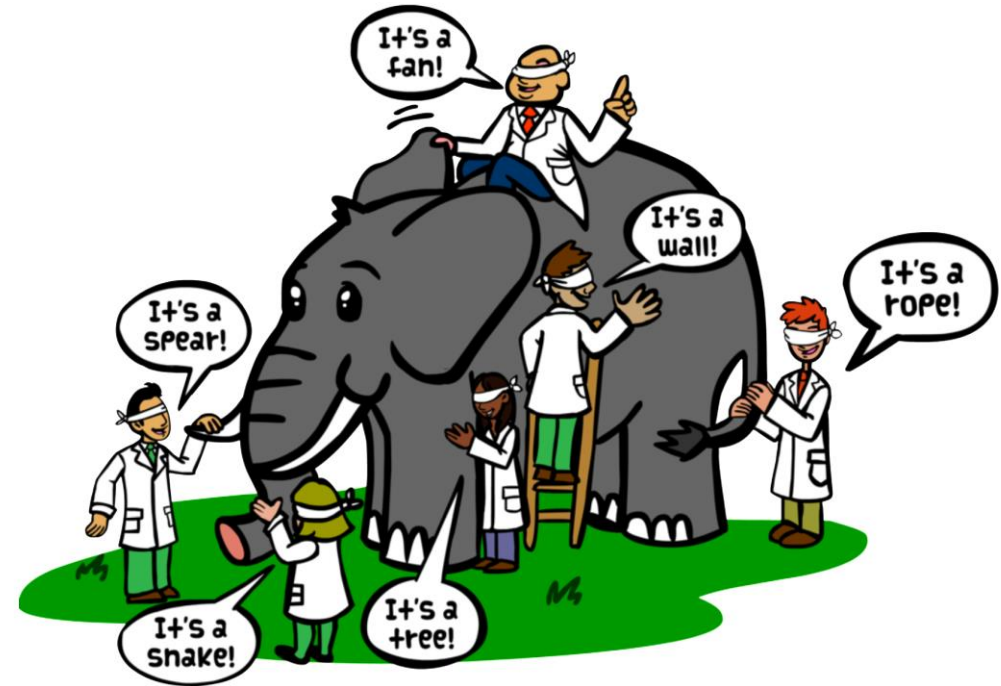


What do we measure?

Inadequate measurement can lead to incorrect interpretation of the data

Some common measurements:

- Pressure
- Amps / Power
- Flow
- Temperature
- Dewpoint
- Air quality

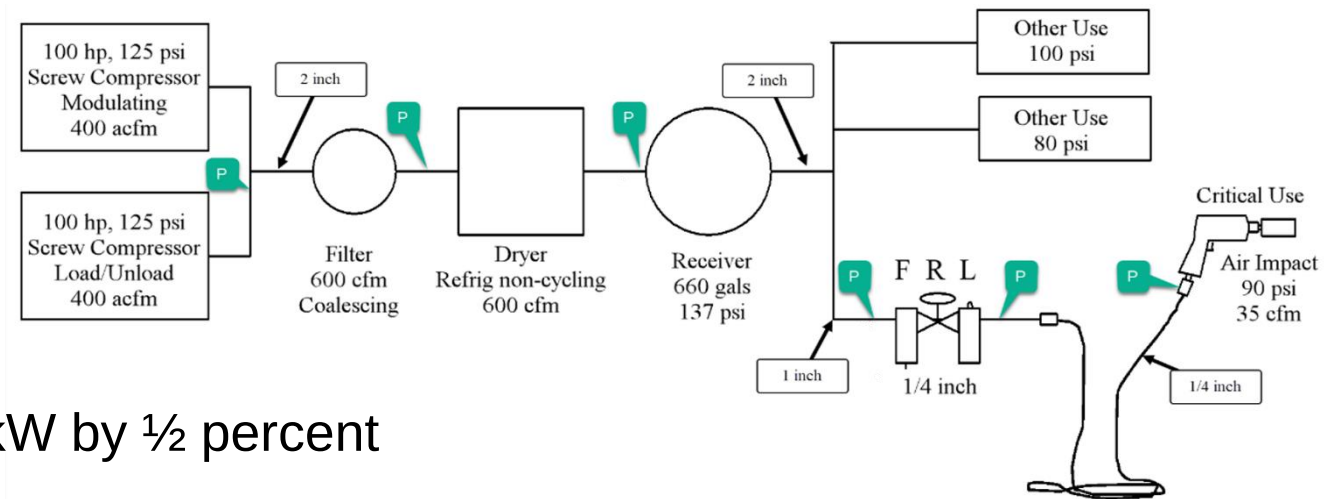


What do we measure - Pressure

Pressure Profile:

The pressure profile is the most important, some pressure points need to be defined:

- Compressor discharge
- Filter discharge
- Dryer discharge
- FRL inlet
- FRL outlet
- At tool (spot check)
- Note every extra psi increases kW by 1/2 percent

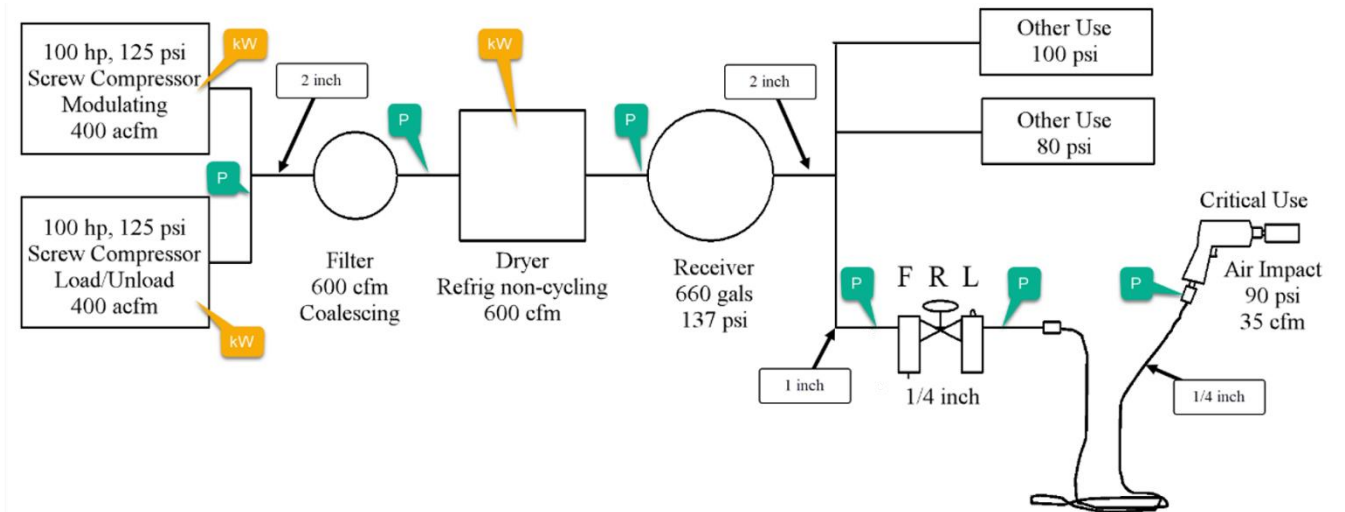


What do we measure - Power

Power/Energy Profile:

A power/energy profile will be required if annual costs are to be calculated:

- Compressor amps/volts/kW
- Dryer kW (optional)
- kW (fans or pumps optional)
- Cooling/Heating system

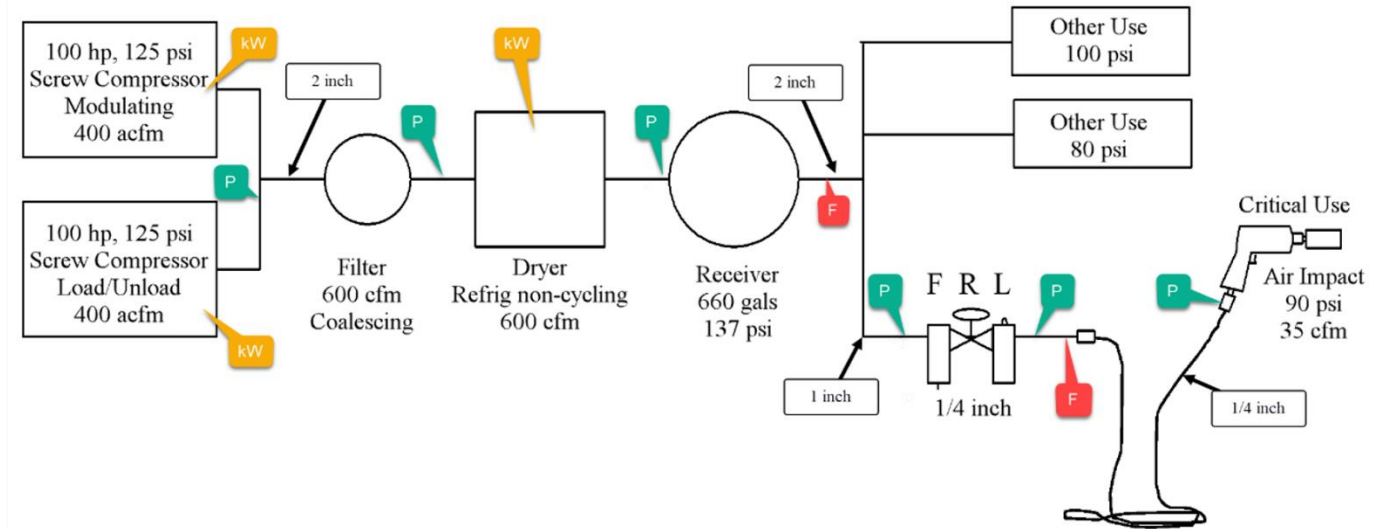


What do we measure - Flow

Flow Profile:

A flow profile will be important to assess kW per unit output:

- Compressor room discharge
- Flow to the critical user
- If flow meters not available for the compressors use calculated flow
- Leak load can be measured with this instrumentation or calculation method
- Location of flow meter can be important, flow characteristics differ

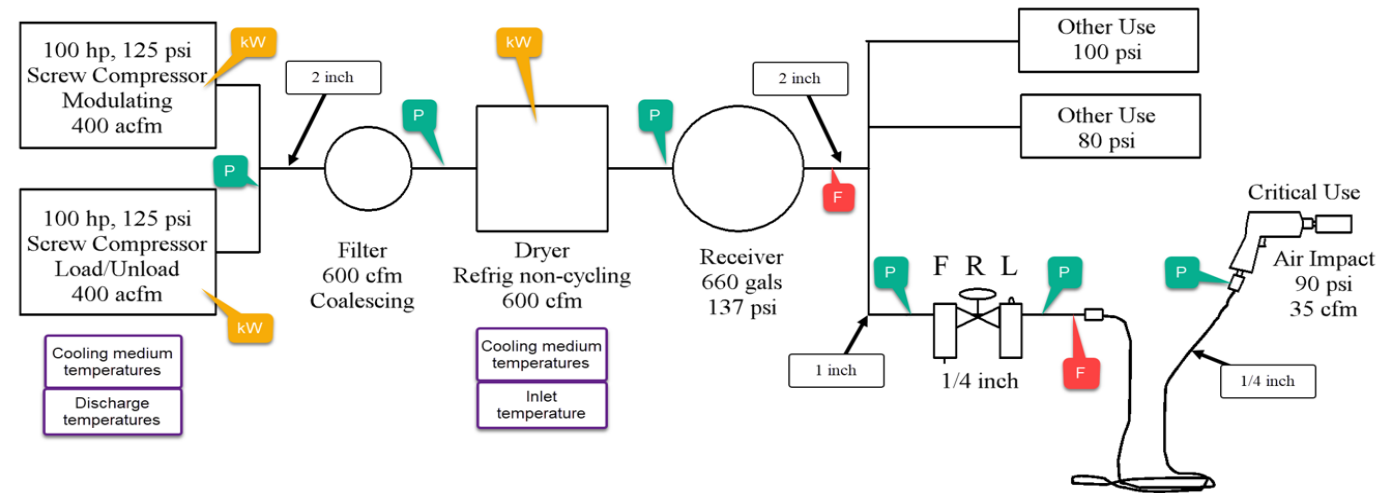


What do we measure – Temperature / Dewpoint

Temperature/Dewpoint Profile:

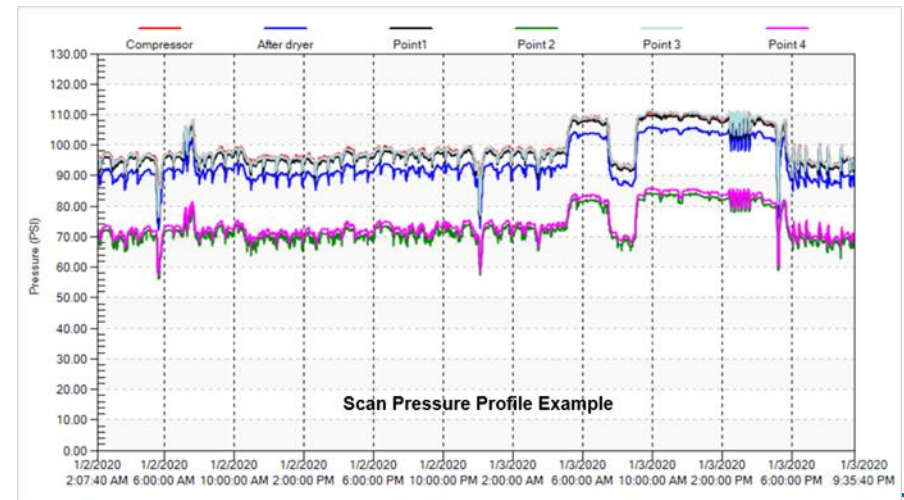
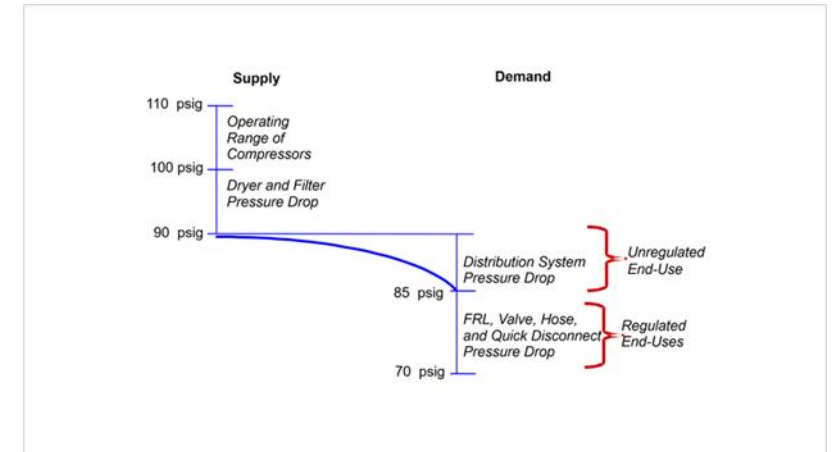
Temperature readings may be important in diagnosing problems. These could be spot check measurements or data logged over time:

- Compressor ambient conditions and cooling medium
- Compressor internals (coolers)
- Compressor discharge temperatures
- Dryer inlet temperatures
- Dryer cooling medium temperatures
- Dewpoint measurements



What can measurements tell us?

- Goal for any compressed air system is to provide a **clean**, **dry**, **stable** supply of compressed air at the **appropriate pressure** in a **dependable**, **cost-effective** manner
- Measurements can tell us if we are meeting this goal and lead us to understand what can be done to improve the situation



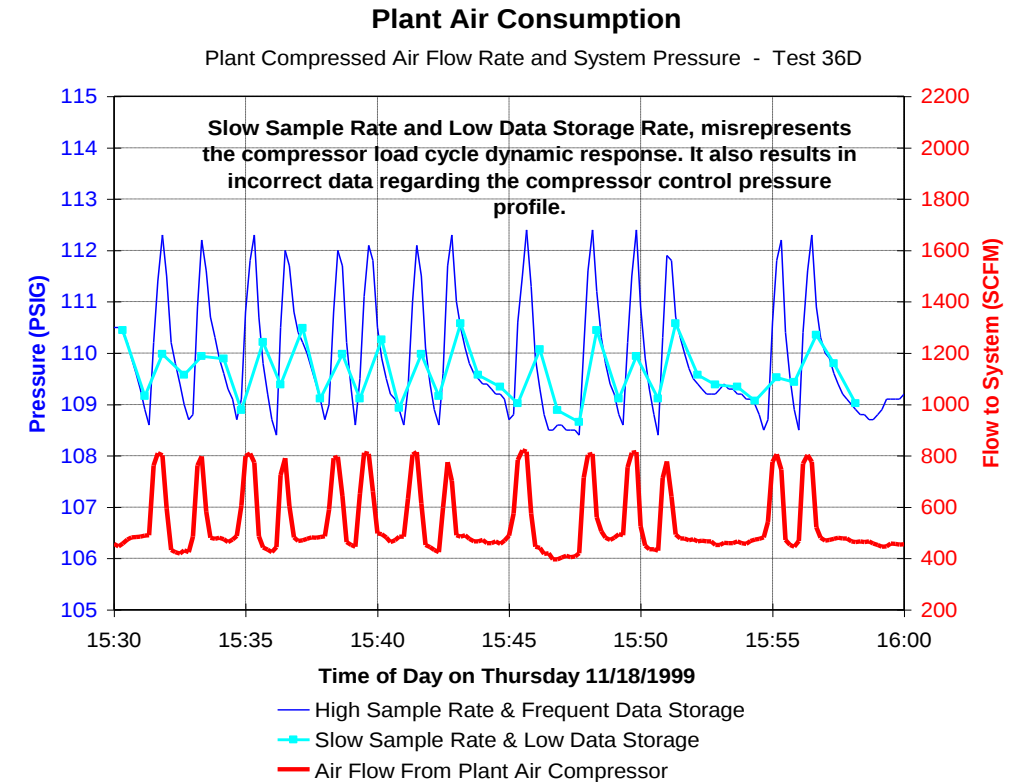
Tools - Data loggers and Instruments

- System characteristics can be measured using accurate measurement instruments
- Time based data loggers are typically used to do temporary system audits
 - Independent data loggers
 - Base station loggers
 - Cloud based loggers
 - Some instruments can log data
- By far the easiest way to have a compressed air system measured is by bringing in a competent service company that already has a good set of measuring devices



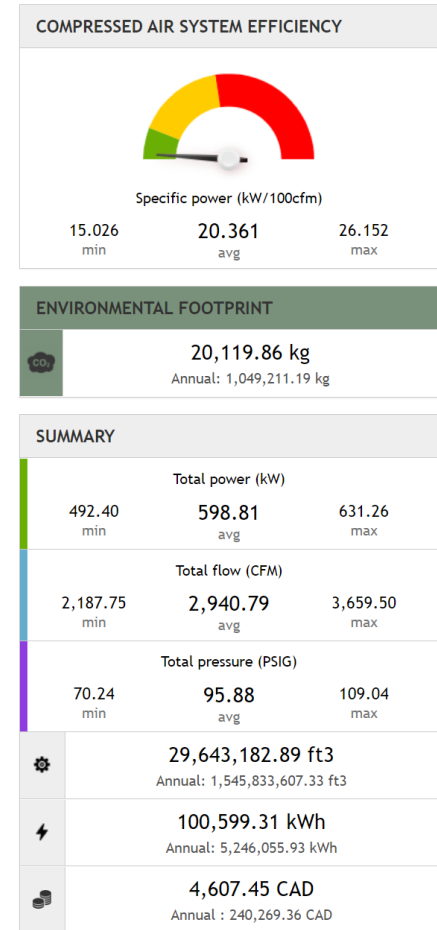
Tools - Data loggers and Instruments - Limitations

- Often a trade-off on sampling frequency due to memory limits – aliasing problems
- Inadequate sampling leads to interpretation errors
- Some loggers and instruments need external power – fail if accidentally unplugged
- Flow meters installed incorrectly or getting wet cause errors, reverse flow cause incorrect assumptions
- Unmeasured parasitic flow
- Lack of easy to access measurement points
- Instruments out of calibration



Capturing Baselines and Calculating KPIs

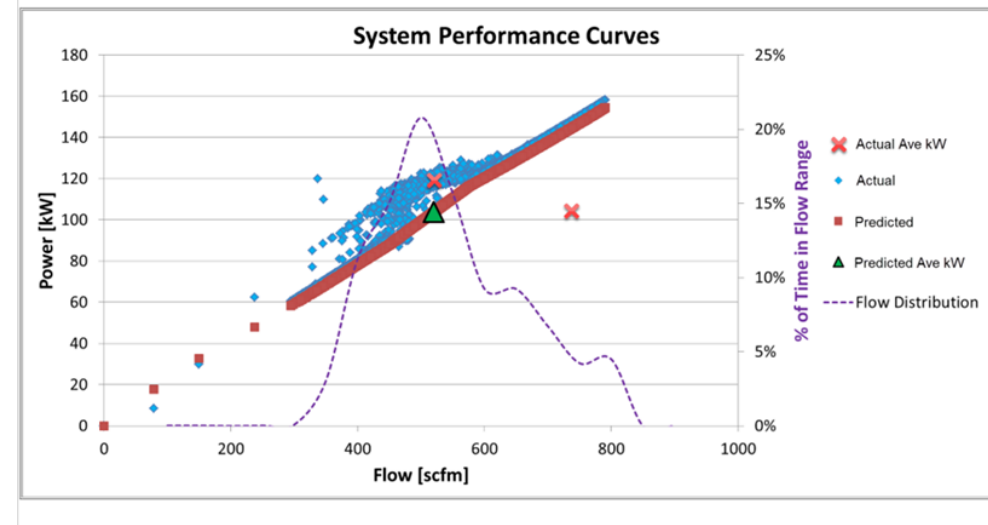
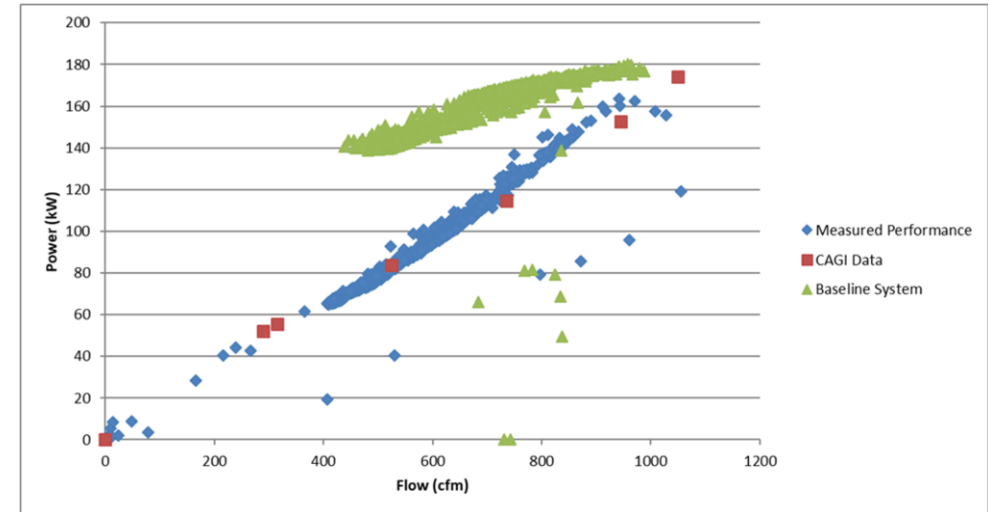
- Data logging allows us to capture baselines with which we can compare future or past operation
- Key performance indicators can be calculated from the data to show how well the system is operating
- Common KPI's
 - Specific Power
 - kWh
 - Annual cost
 - Leak Level %
 - Pressure in band %
 - kW per production unit output



Advanced Data Analysis Using Captured Data

Data logging can be used to assess system power turn down with flow reduction:

- Data is smoothed and plotted on X:Y chart
- Current turn down can be plotted
- Predictions can be added to estimate potential savings by applying efficiency measures
- Anomalies can be discovered by analysis



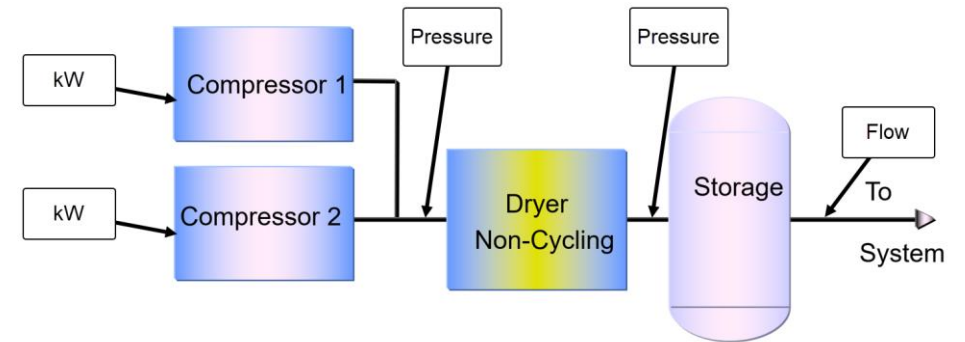
Real life examples – Tractor Plant

Tractor Plant:

- 2 x 200 hp compressors, 100 psi
- Load/unload control
- Two 2,000 cfm WC non-cycling dryers

Problems experienced:

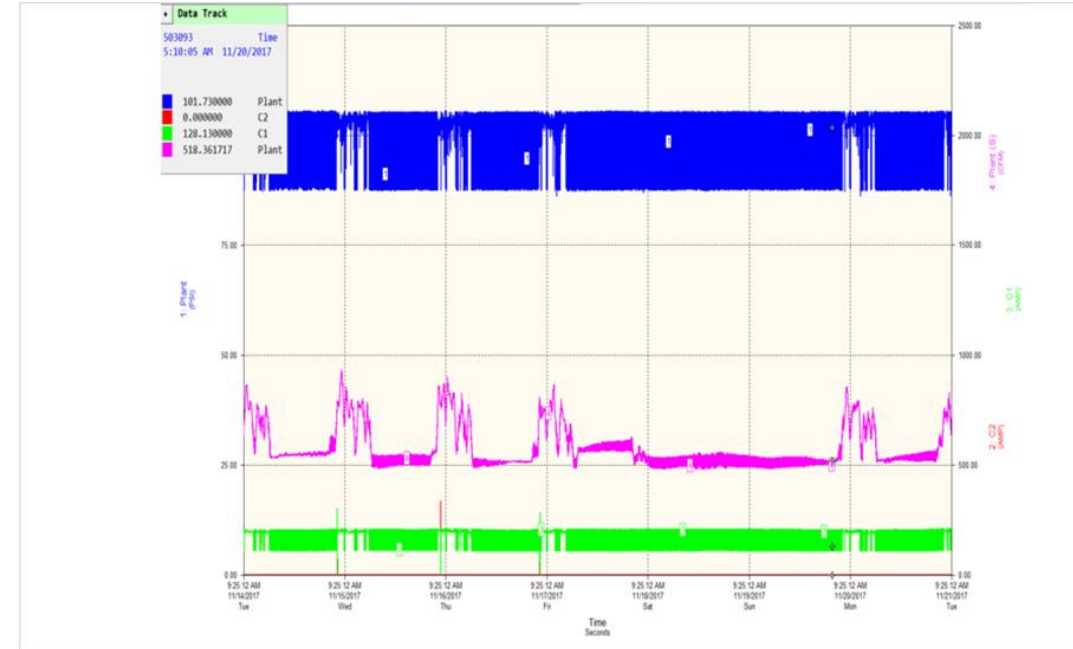
- Air system ran 24 hours a day, seven days a week but production shift was only 8 hours x 5 days per week
- Unknown compressed air energy costs and flows



Real life examples – Tractor Plant

Data analysis showed the following:

- Plant pressurized 24 hours x 7 week
- Production 10 hours, 5 days per week
- Average pressure 98 psi
- Average flow 540 cfm
- Non-production flow 510 cfm
- Compressor average power 148 kW
- Dryer average power 14 kW
- Compressor SP 27 kW/100 cfm
- Including dryer SP 30 kW/100 cfm



	Hours	kW	kWh	\$ Cost
Compressor	8760	148	1,296,480	\$ 31,974
Dryer	8760	14	122,640	\$ 2,190
Total	8760	162	1,419,120	\$ 141,912

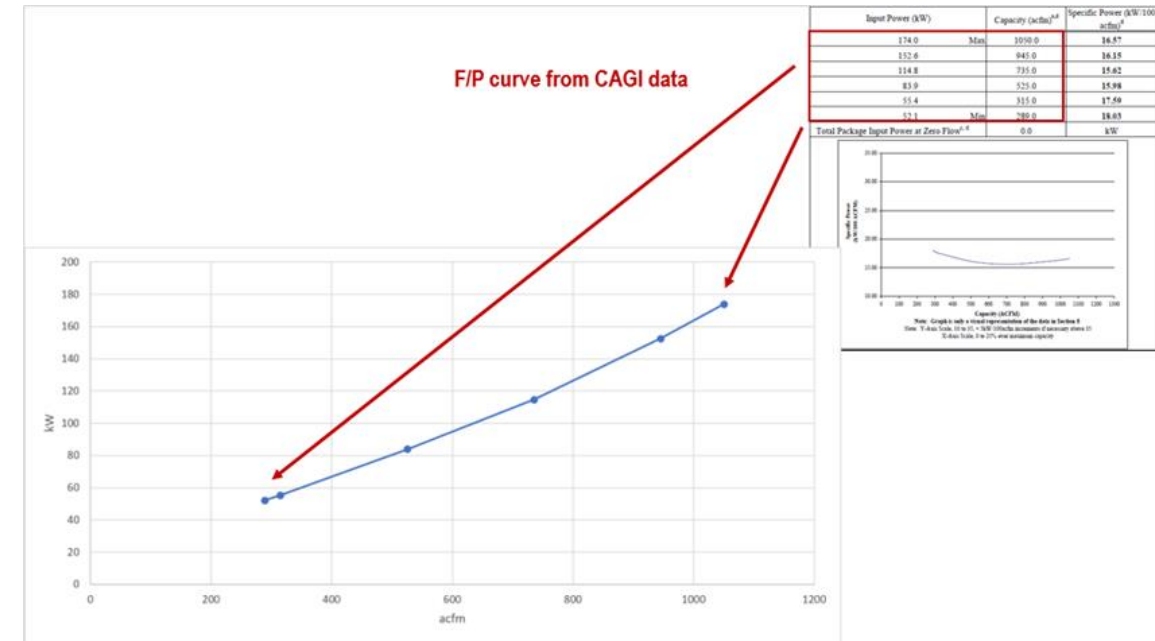
Real life examples – Tractor Plant

New Equipment:

- New two stage VSD compressor
- Cycling dryer

Additional measures:

- Reduce Leaks
- Eliminate off hours end uses
 - Air motors to mix paint, found to be not needed
 - Office HVAC system pneumatics 2 cfm
- Turn off compressed air system 70 hours per week
- Right size the dryers



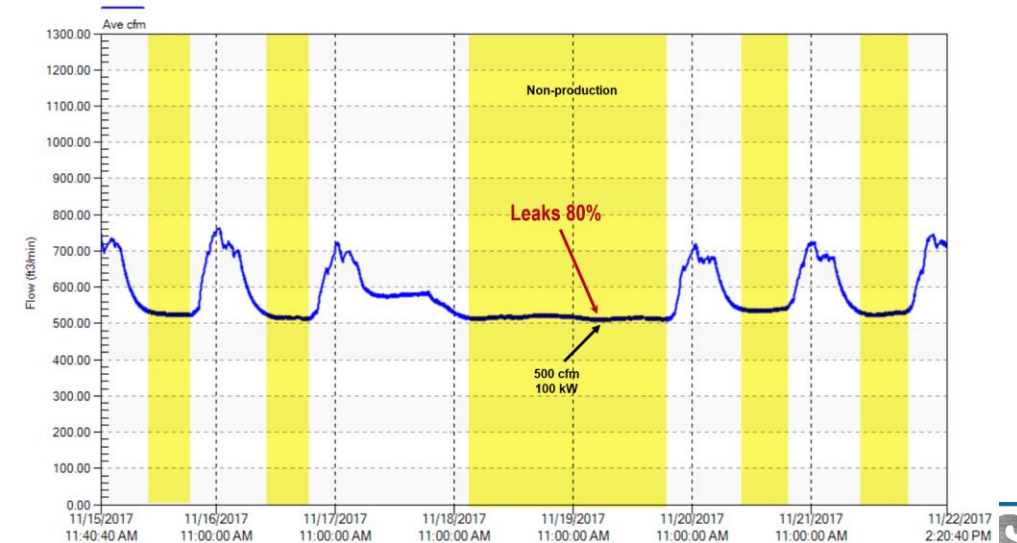
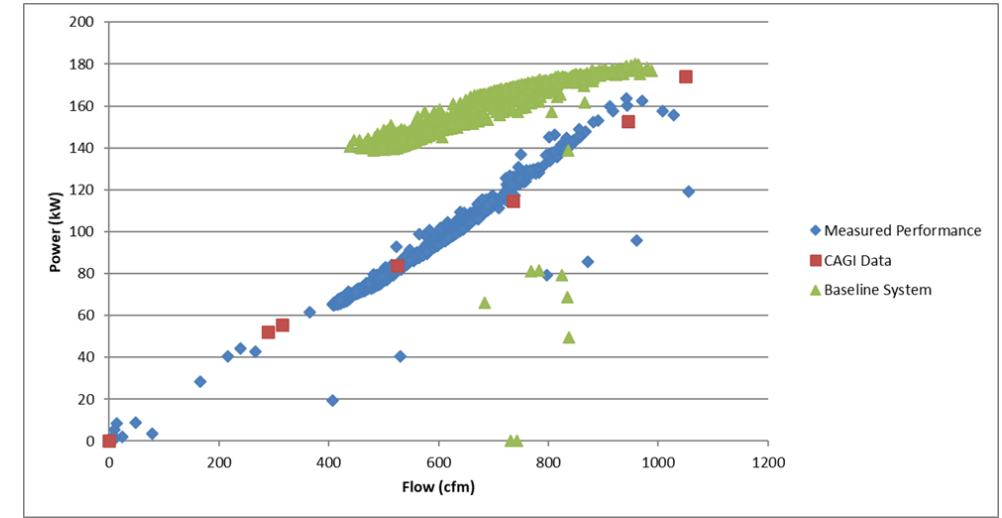
Real life examples – Tractor Plant

Leakage repair:

- Using 16 kW/100 cfm 100 cfm reduction = 16 kW
- About 140,000 kWh annual reduction expected
- \$14,000 in reduced cost

Reducing run time:

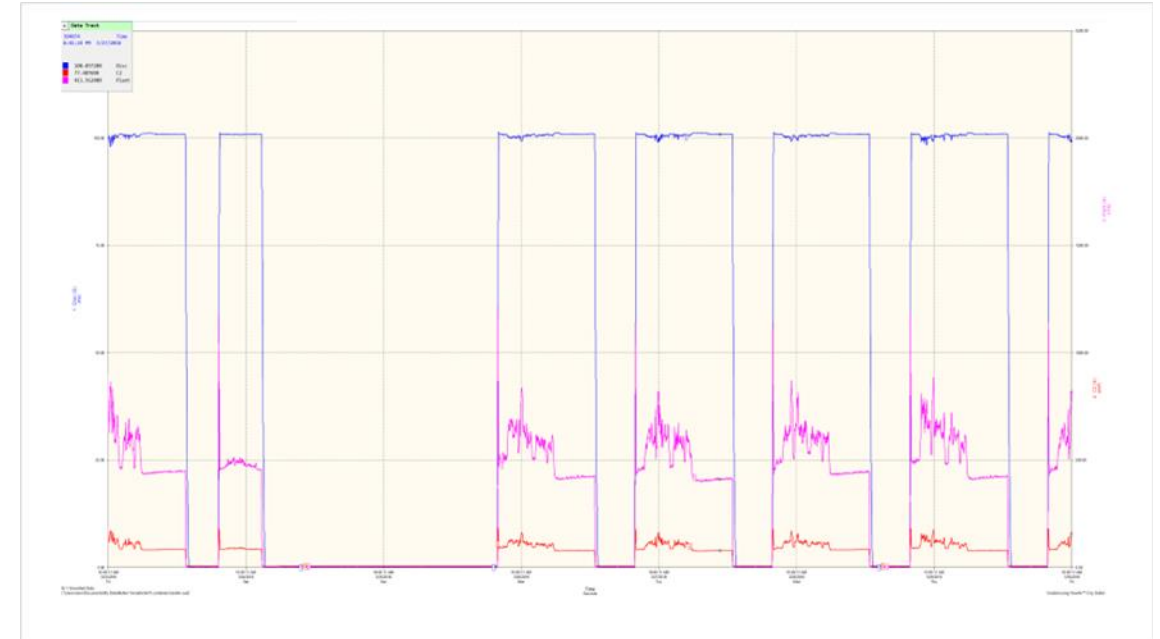
- 52 kW at 510 cfm
- Estimated 70 hours per week
- 3,650 less hours operating
- 309,000 kWh for \$30,900 saving
- Small HVAC compressor added \$440 per year



Real life examples – Tractor Plant

Verification logging:

- Showed savings slightly less than expected
- Investigation showed less leaks repaired than expected
- Leak repair still ongoing
- Turning off the system during off hours indirectly reduced leakage load by 40%



	Savings Annual	Install Cost
Electrical Savings	\$ 90,280	\$ 84,500
Heat Recovery	\$ 3,500	\$ -
Reduced Maintenance	\$ 2,500	\$ -
Total	\$ 96,280	\$ 84,500
Simple Payback	10.5	months

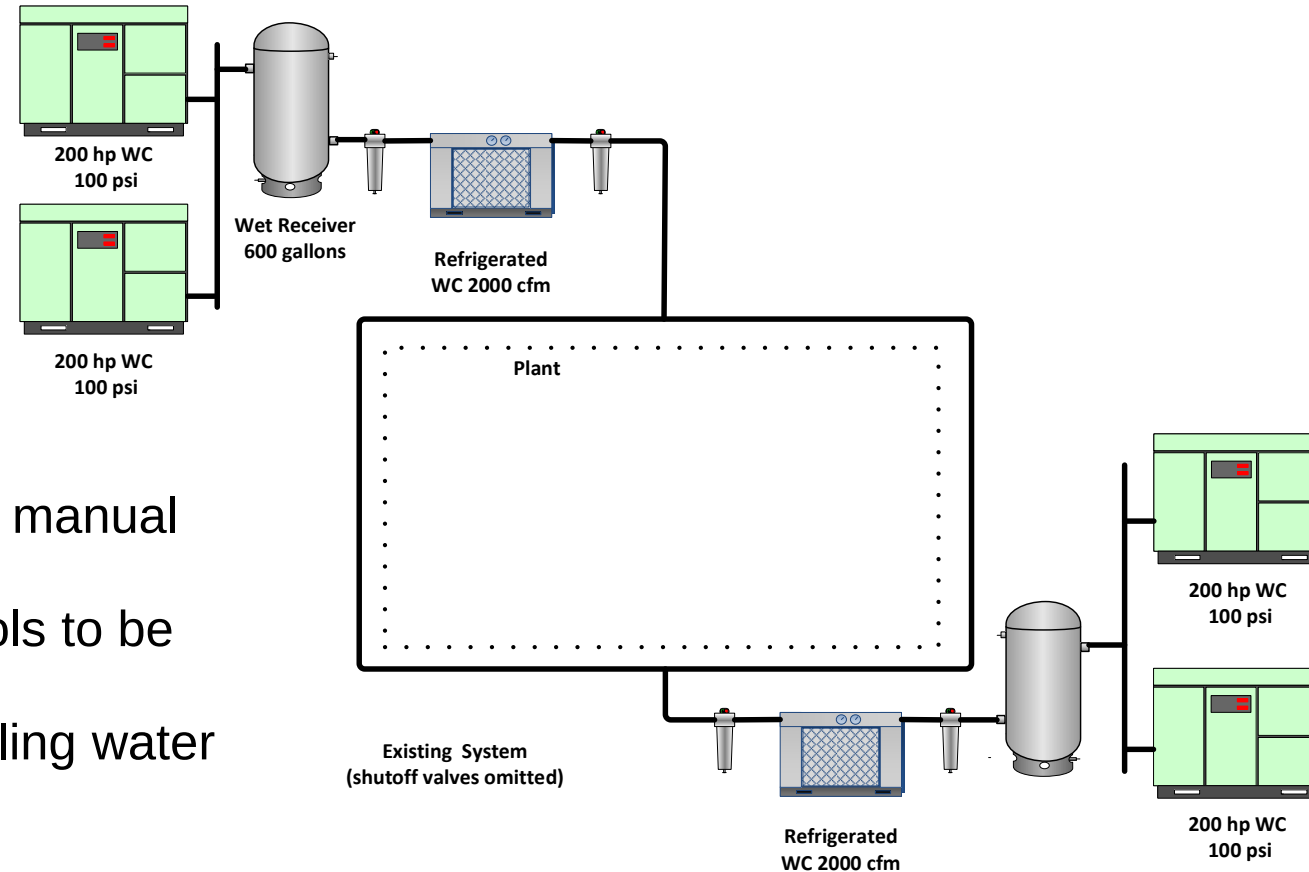
Real life examples – Foundry

Foundry:

- 4 x 200 hp compressors, 100 psi, WC
- Modulation control
- Two 2,000 cfm WC non-cycling dryers

Problems experienced:

- Poor pressure control
- Compressors ran during non-production time, manual intervention was required
- Compressors overheating requiring the controls to be set up to share the load
- Dew point problems due to dryer failures, cooling water was of low quality causing the dryers to trip
- High maintenance costs
- Unknown compressed air energy costs and flows



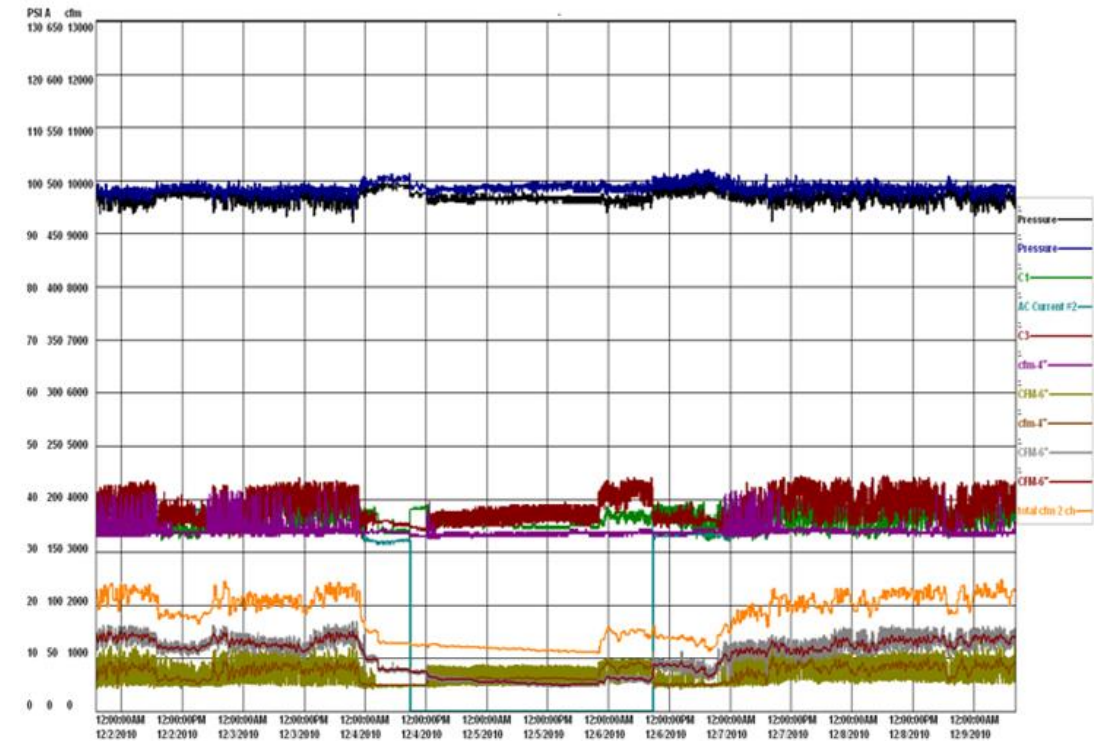
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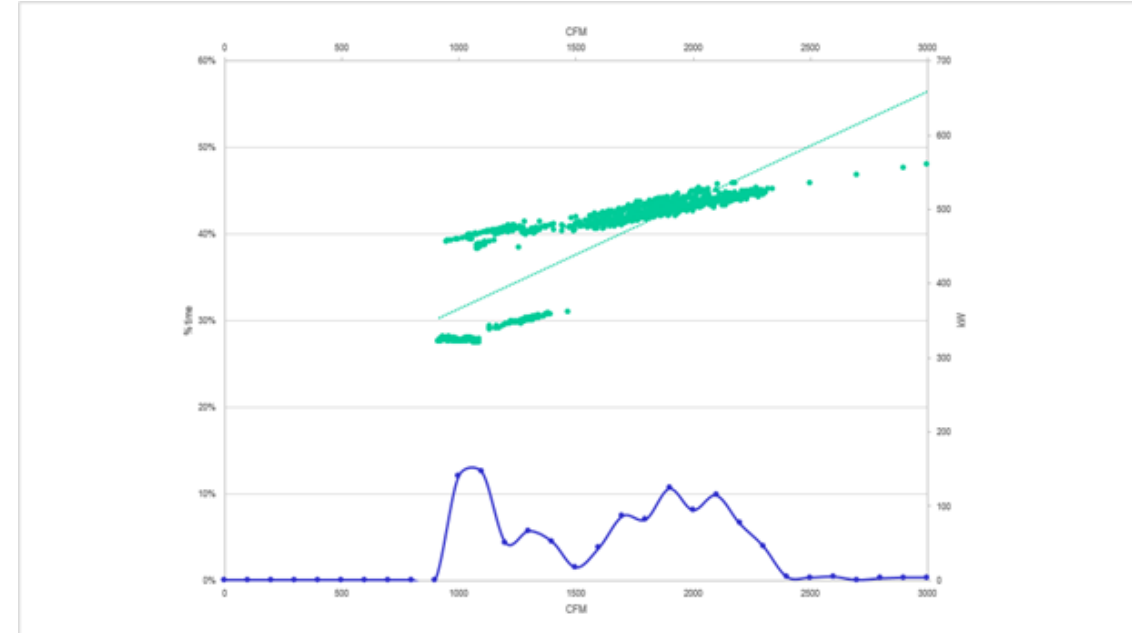
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- High maintenance costs
- Unknown compressed air energy costs and flows



Real life examples – Foundry

Data analysis showed the following:

- Operates 24 hours x 7 days, at an average of 99 psi, production 5 days per week for 6,000 hours
- Four compressors were often running during non-production
- Average flow 1,730 cfm
- Non-production flow 900 cfm indicating high leakage
- Compressor average power 450 kW
- Dryer average power 28 kW
- Compressor SP 26 kW/100 cfm
- With dryers the SP was 28 kW/100 cfm



	Hours	kW	kWh	\$ Cost
Compressors	8,760	450	3,942,000	\$ 394,200
Dryers	8,760	28	245,280	\$ 24,528
Total	8,760	478	4,187,280	\$ 418,728

Real life examples – Foundry

Efficiency Measures:

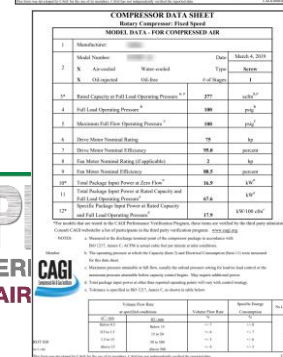
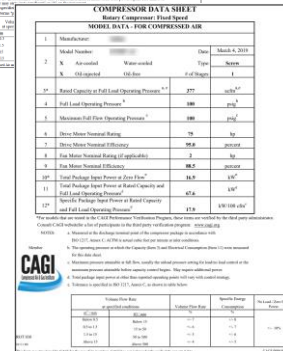
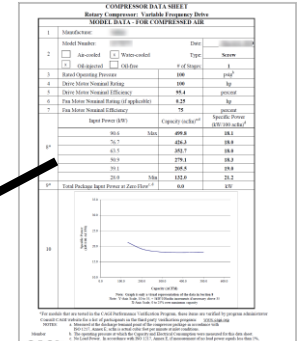
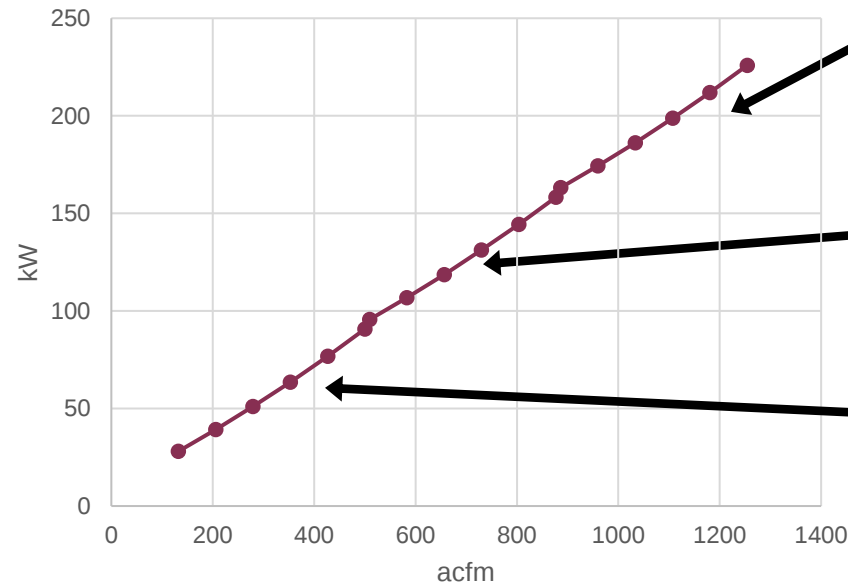
- Add 4 – 200 hp two-stage compressors, one with VSD
- Replace the non-cycling dryers with cycling air cooled
- Better controlling the compressors by adding sequencing control
- Increase storage capacity to aid compressor control
- Reduce leaks and inappropriate uses

MODEL DATA - FOR COMPRESSED AIR			
1	Manufacturer: 		
2	Model Number: 		Date: February 7, 2012
	Air-cooled X Water-cooled	Type:	Screw
	X Oil-injected Oil-free	# of Stages:	2
3*	Rated Capacity at Full Load Operating Pressure ^{a, e}	1051	acfm ^{a,e}
4	Full Load Operating Pressure ^b	100	psig ^b
5	Maximum Full Flow Operating Pressure ^c	100	psig ^c
6	Drive Motor Nominal Rating	200	hp
7	Drive Motor Nominal Efficiency	95.8	percent
8	Fan Motor Nominal Rating (if applicable)	-	hp
9	Fan Motor Nominal Efficiency	-	percent
10*	Total Package Input Power at Zero Flow ^e	44.6	kW ^e
11	Total Package Input Power at Rated Capacity and Full Load Operating Pressure ^d	178.3	kW ^d
12*	Specific Package Input Power at Rated Capacity and Full Load Operating Pressure ^e	17.0	kW/100 cfm ^e

Real life examples – Foundry

Predicting a system curve

- Multiple CAGI data sheets can be combined for a complete curve (compound line)
- Using captured flow data the savings can be predicted
- Optimized curve approximates a straight line



Real life examples – Foundry

Verification logging results:

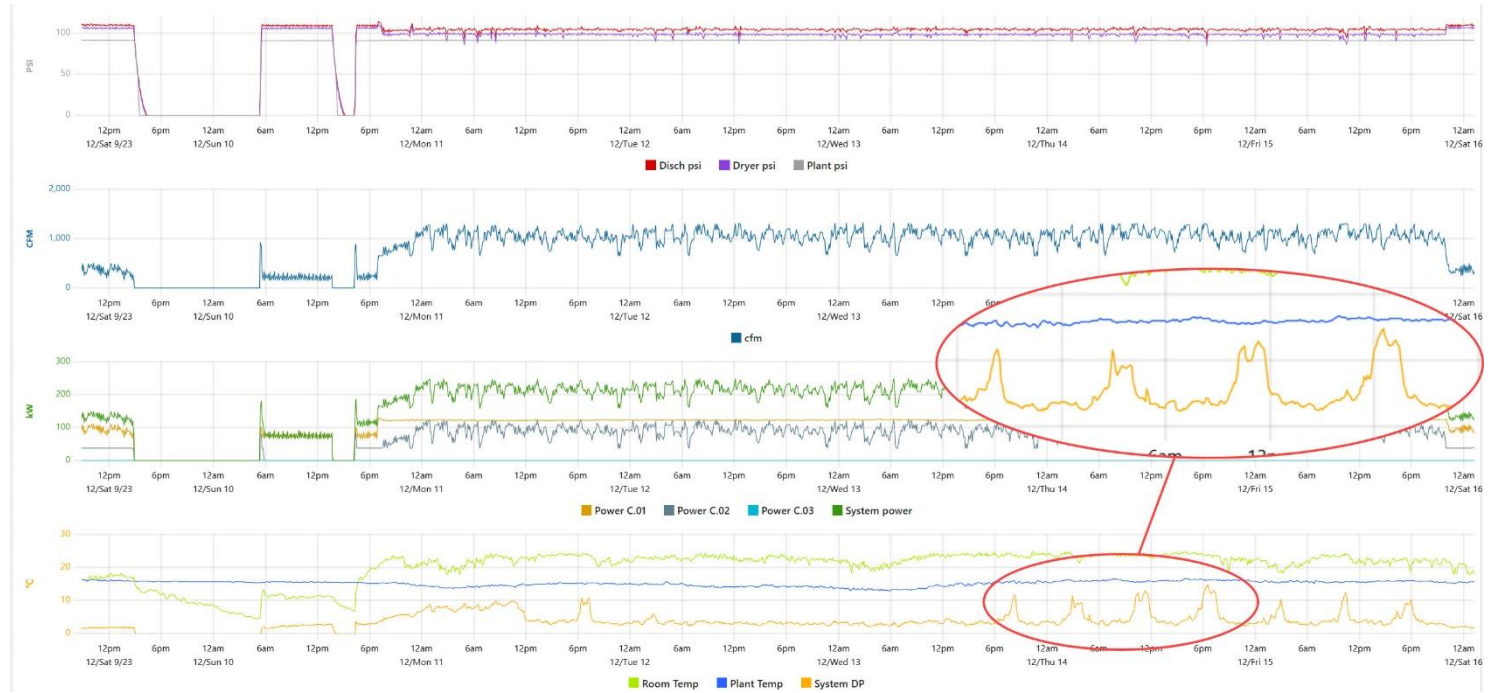
- Savings slightly less than expected
- Investigation showed compressor SP higher than expected but within CAGI tolerances
- Due to sizing there was some control gap issues, VSD should have been larger than base units
- Project payback including additional benefits 1.8 years

	Hours	kW	kWh	\$ Cost
Compressors	8760	256	2,242,560	\$ 48,618
Dryer	8760	18	157,690	\$ 3,066
Total	8760	274	2,400,240	\$ 51,684
Saved	8760	204	1,787,000	\$ 178,700

	Savings Annual	Install Cost
Electrical Savings	\$ 178,700	\$ 340,710
Reduced Maintenance	\$ 12,000	\$ -
Total	\$ 190,700	\$ 340,710
Simple Payback	1.8	years

Real life examples – Farm Implement - Troubleshooting

- Poor dewpoint experienced in Paint Shop
- Dryer display showed good reading
- Did not show as flow related
- Inlet temperature good
- Room temperature OK
- External probe showed regular spikes



Real life examples – Farm Implement - Troubleshooting

Cause:

- Failed dryer drain
- Internal separator filled up then released all the water (and oil) into the system
- Service company did not believe the suspected cause until showed the data
- Drain replaced and system went to normal



Summary

- Stop operating blind – measure your system
- Measurement is essential for proper management
- A variety of instruments are available
- Measure pressure, power, flow, dewpoint with time-based data loggers, realize limitations
- Assess and analyze data for problems
- Calculate KPIs to assess system efficiency and hidden problems
- Use the captured data to predict savings
- Verify any projects to prove the savings by measuring again
- Use data loggers for troubleshooting – best scenario leave the loggers on permanently to ensure sustainable energy savings



About the Speaker



Pascal van Putten
VP Instruments

- CEO, VP Instruments
- > 20 years experience
- VP Instruments offers industrial clients Energy Management Solutions for compressed air, technical gases as well as other utilities

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Revitalizing Efficiency: Permanent Monitoring

Key to maximum energy savings

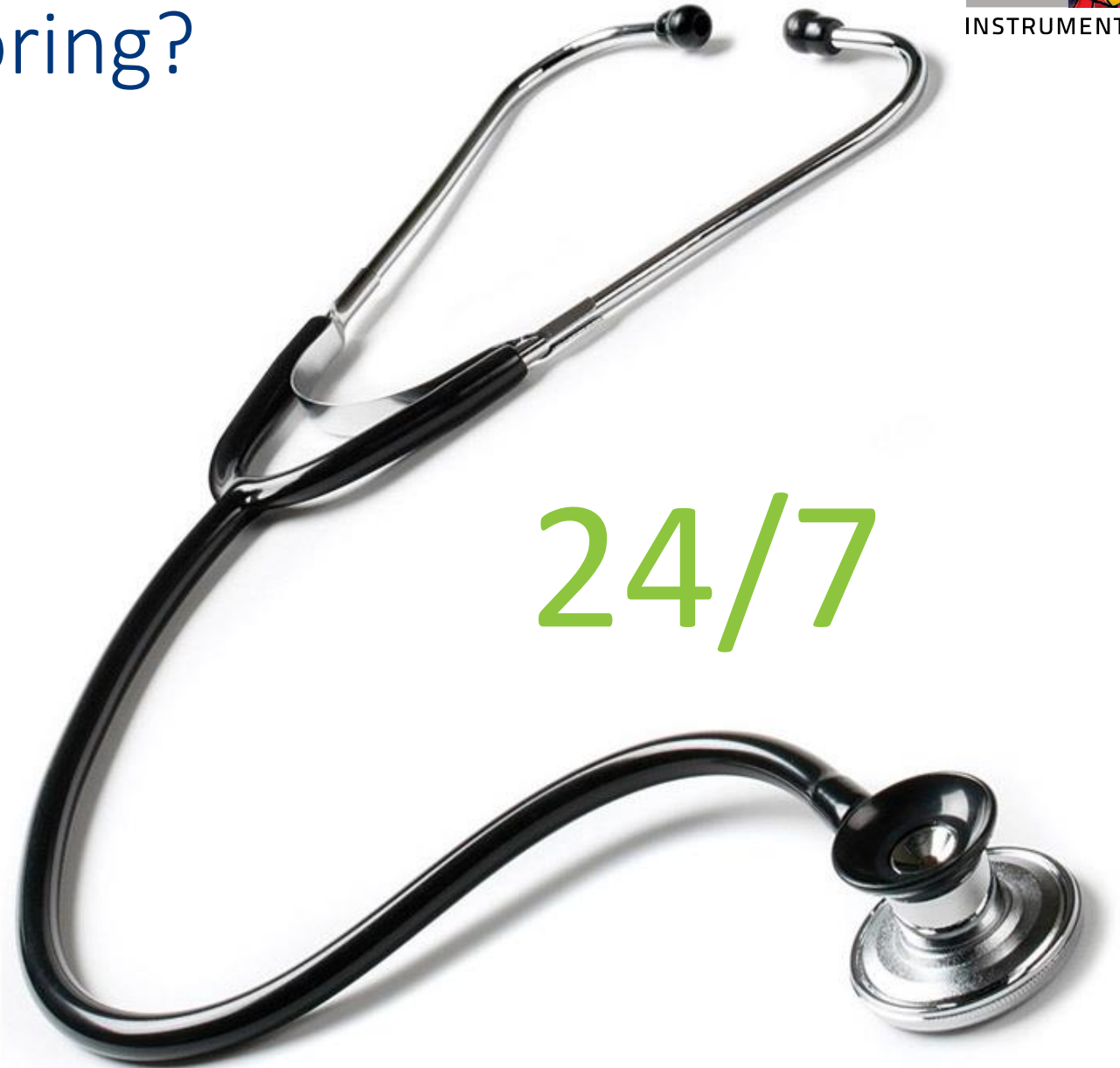




Why permanent monitoring?

Because you want to:

- Maintain your savings
- Optimize maintenance intervals
- Benchmark your system
- Compliance (EED, Energy Rebate)
- Peace of mind



Example project: Furniture

Measurement with 4-in-1 flow meters:

- Compressor room efficiency
- Dew point
- Leaks at dust collectors → broken valves

Results

- Higher efficiency thanks to more efficient compressors with master controller
- 1 compressor turned off thanks to lower air consumption
- Peace of mind, thanks to early alerts

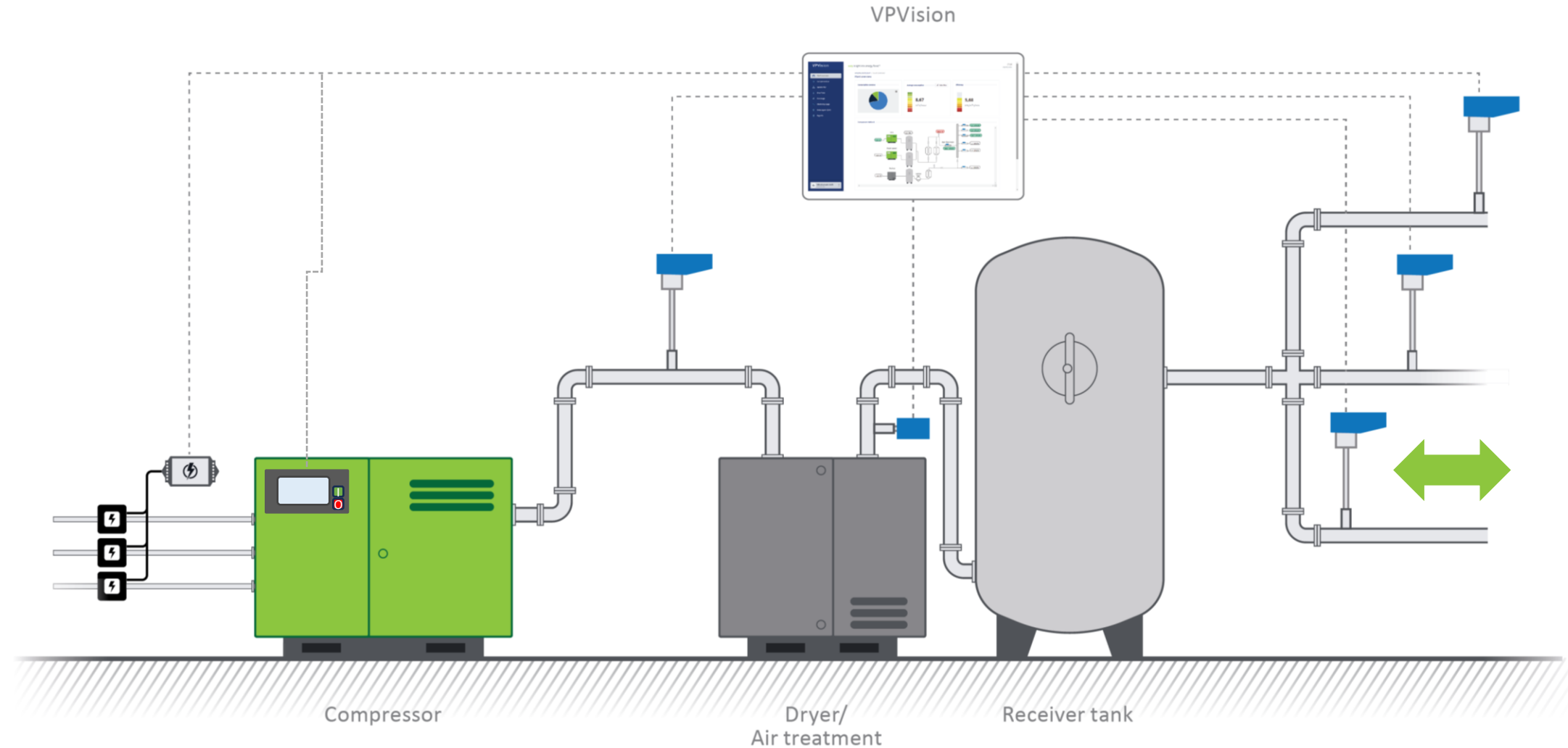
ROI

- 2 years



“It gives you a good sleep at night”

How to monitor a compressed air system



Tips for selecting the right system

- ✓ Customizable dashboards to monitor your important KPI's
- ✓ Including Alarm module for immediate action
- ✓ Report module to your email box
- ✓ Easy expandable: future proof
- ✓ Sensors at the right locations, matching requirements
- ✓ Open data (API) to communicate with other systems (ERP, MRP, CRM)
- ✓ Supplier with proper know-how and support
- ✓ Cyber security: Data ownership/ cloud or on-premise/ redundancy

How to start: Decide on main KPI's

1. Define your goals and KPI's

Efficiency

Leakage rate

Cost per X

Dew point

Pressure loss

#Shutdowns/
product scrap

Total power
consumption

Total air
consumption

#Pressure events

How to start: Decide on main KPI's

1. Define your goals and KPI's

Efficiency

Leakage rate

Cost per X

Dew point

Pressure loss

#Shutdowns/
product scrap

Total power
consumption

Total air
consumption

#Pressure events

How to start?

2. Perform an initial audit

Identify current state

- Compressors' kW
- Compressed air consumption (bi-directional), pressure and temperature (dry side, main header)
- Pressure downstream
- Suspicious areas / consumers
- Leave the audit equipment in place!



How to start?

3. Analyze audit results

How much can you save:

- What are the top 3 issues?
- What is the savings potential?
- What will be the ROI?
- How to maintain savings?

How to start?

4. Install permanent monitoring system

Maximize and maintain your energy savings

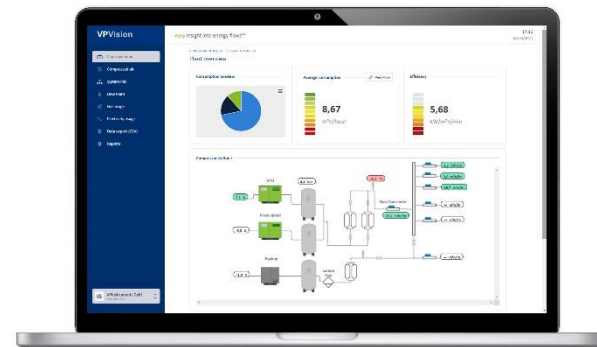
- Leave audit equipment (sensors) in place
- Configure alarms, KPI's and make them available
- Energy savings create funding budget: Expand to other areas

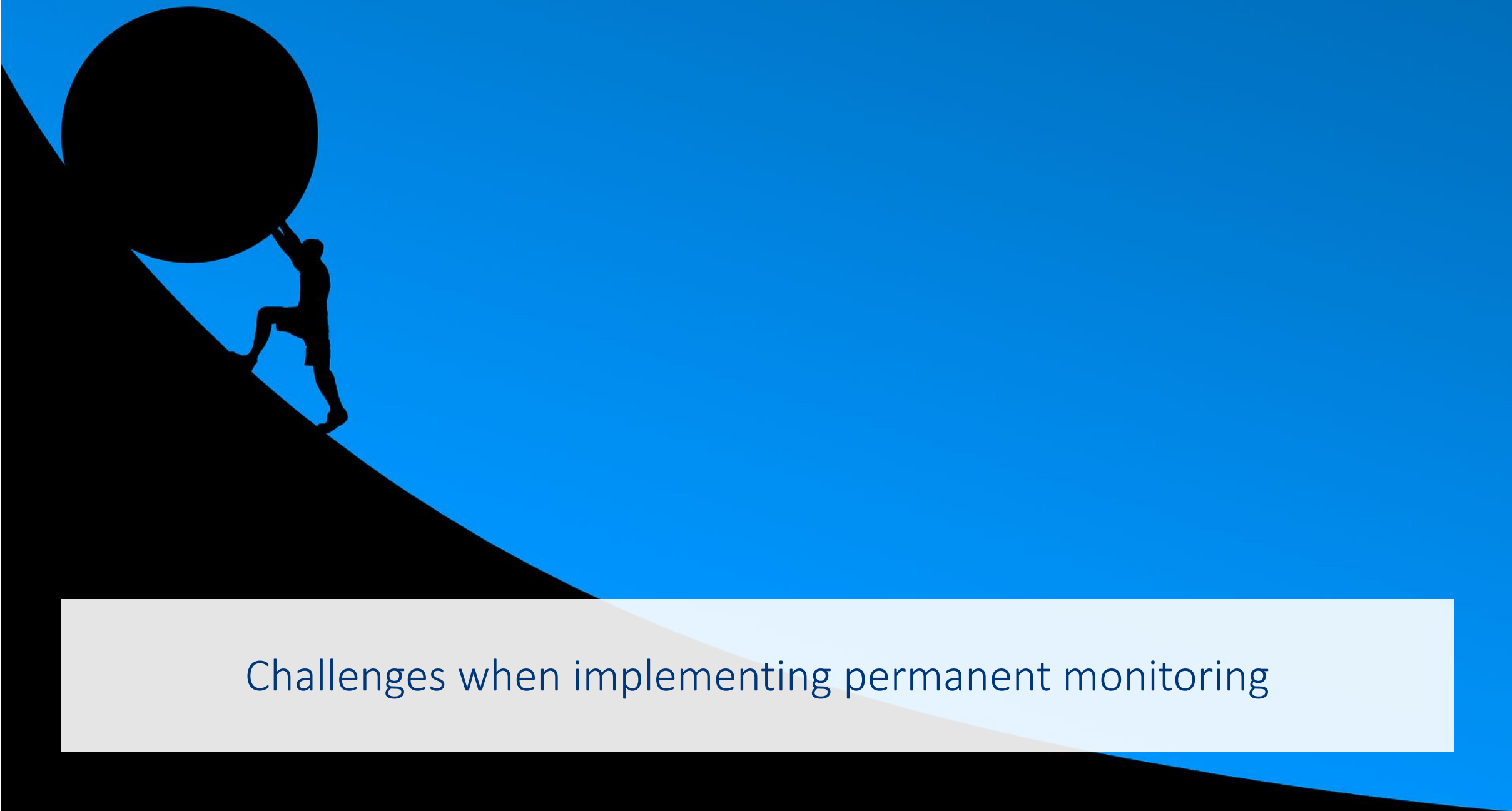
Efficiency

Leakage rate

Dew point

Total air
consumption



A silhouette of a person pushing a large sphere up a hill against a blue sky. The person is on the left, pushing the sphere up a dark, sloping hill. The sky is a solid blue color. The scene is a metaphor for the challenges of implementing permanent monitoring.

Challenges when implementing permanent monitoring

Challenges

People:

It's all about habits and behavioral change

- Lack of interest
- Lack of engagement
- Other priorities
- Lack of experience



Example project: Steel plant

Bag filter houses

- 1000 filter bags: 1 pulse per minute to clean filters
- Specs: ~450 SCFM consumption

Findings

- ~ 750 SCFM actual consumption
- Filters clogged completely
- Root cause: Broken membrane valves

Savings

- 25 K USD savings per year:
- Savings pays monitoring and spare part budget
- Less time wasted on maintenance



Conclusions

Why permanent monitoring will revitalize the efficiency of your plant:

- Proactive approach
- Data-driven investment strategies
- Structured maintenance policies
- Maximized ROI through savings

Challenges:

- Selecting and installing of the right equipment
- People/ behavioral change
- Stakeholders and conflicting interests



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Q&A

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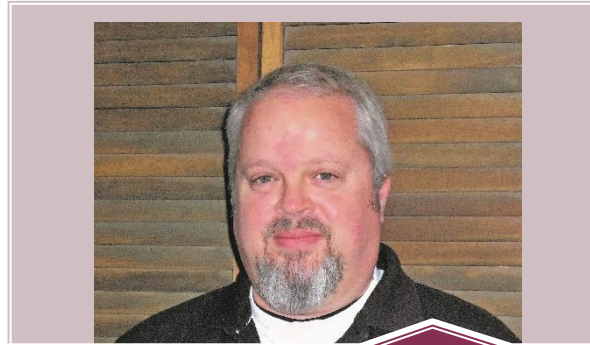
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January 2025 Webinar

Designing Low Pressure-Drop Piping Systems for Optimal Compressed Air Flow



Don Van Ormer

APEnergy
Keynote Speaker

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